

NFHR BOARD OF DIRECTORS FACE-TO-FACE MEETING

**Saturday, January 18, 8 AM-MST - 5 PM MST and Sunday, January 19, 2025, 8 AM-11 AM MST
Meeting Held Remotely via Zoom**

- I. **MEETING CALLED TO ORDER:** 8:10 AM by Kelsey Sayers, President
- II. **ATTENDEES:** Jeanne Poirier (Registrar), Kelsey Sayers (President), Teressa Kandianis (Vice President), Kelly White (Secretary), Holly Durst (Treasurer), Cynthia Madden, Ardeth Obenauf, Lisa Otten, Rebecca Wilhite
Not present: Margaret Bogie.
- III. **APPROVAL OF AGENDA:** Kelsey moved to approve the agenda as amended. Teressa seconded. Three voted in favor.
 - a. Lisa moved to amend one of the agenda topics to reflect the name of the Norwegian Fjord Horse Alliance (NFHA) club. Kelly seconded. Four voted to approve.
 - b. Lisa requested a discussion of Allison Bell’s advice, which was previously approved, according to Kelsey. Put to a vote, three voted to approve, and three to decline. Kelsey cast a tiebreaking vote not to add this topic to the agenda.
- IV. **MOTIONS TO RATIFY:** Kelsey moved to approve, and Teressa seconded—six votes in favor.
 - a. Promotions Poster
 - b. Bylaw Vote from September
- V. **APPROVAL OF MEETING MINUTES:** January 7, 2025 meeting, Attachment A – Teressa moved to approve, and Holly seconded. Unanimous vote to approve.
- VI. **WELCOME AND OPENING REMARKS:**
 - a. Kelsey discussed the rules of order for the meeting.
 - b. Jeanne welcomed Kelly and Rebecca, the new board members, and discussed the Standards of Conduct and Code of Ethics forms, which all the board members and Jeanne had signed.
 - c. c. Jeanne also discussed the importance of using the NFHR email for all board-related business and the differences between the email and the list serve.
- VII. **INTRODUCTIONS:** Each board member introduced themselves.
- VIII. **DISCUSSION TOPICS:**
 - a. **Promotions:** Discussed the promotional poster. Artwork has been provided to the Herald committee, with a minor wording change from “ancient” to “classic” breed. Lisa asked if there were releases to use the photos on the poster, and Cynthia confirmed that the NFHR had permission to use the images.
 - b. **By-Laws and Rules of Registration Review:**
 - i. Teressa - Potential changes to Herald could involve changes to the bylaws – no specific suggestions
 - ii. Teressa - Possible reduction in the number of NFHR directors
 - iii. Jeanne – How to structure non-member registration fees based on the recently approved bylaw change that no longer requires people to be NFHR members to register a fjord.
 - iv. Cynthia moved to add a single annual membership to the first non-member registration fee to encourage joining the NFHR. Transfers do not apply in this scenario. Each subsequent registration would be at member rates. All fees in the fee schedule (Attachment B) would increase by \$70 for non-members. Rebecca seconded. The vote was approved unanimously.

Current Registration Fees

	Member	Non-Member
Foals less than 6 months	\$45.00	\$115.00
6 months to 1 year	\$65.00	\$135.00
Geldings after 1 year	\$65.00	\$135.00
1, 2, 3 years	\$90.00	\$160.00

Over 3 years	\$140.00	\$210.00
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c. Financials:

- i. Checking balance: \$7,888
- ii. Savings balance: \$18,341
- iii. Review of the year-end financial report – Holly and Jeanne
 1. While there was an overall loss in 2024, it was much less than expected.
 2. Holly explained that the financial statement appears irregular because last year the accounting method was changed from a cash basis to an accrual basis. This means that membership renewals, for instance, that were received at the end of 2024 but are intended to be for 2025 don't reflect in the financials in 2024.
 3. The NFHR did not have to resort to using savings to cover expenses in 2024
 4. Holly suggests considering whether to continue having a bookkeeper or maintaining our own books with Margie as a consultant.
- iv. Alternatives to QuickBooks since the NFHR was inadvertently locked in at a higher rate.
- v. Funding/Financial plan for 2025 and the next five years.
- vi. Holly proposes placing some of the money from the savings account into a certificate of deposit, which would earn more interest. Lisa mentions the 2025 budget hasn't been set yet, so cautions against committing too much. Holly moves that we take \$5,000 from savings and put it into a five-month Certificate of Deposit to earn interest until the budget is set for 2025 when additional funds might be placed in a CD account. Lisa seconds. All approve

d. Evaluation Program:

- i. Review Beth German's 2024 Evaluation Committee report – Attachment C
- ii. Review Jeanne Poirier's 2023 Rixeyville Evaluation report – Attachment D
- iii. Discuss current status of evaluation program – The Rixeyville evaluation was a pilot of the new evaluation program and based upon several reports has a number of items that could be improved upon. Specific items include the duration of each horse's evaluation, weather and the impact on the scheduling, donations, and expenses. The evaluation committee will spend 2025 reviewing the Virginia evaluation findings to make improvements and will plan to be ready for another evaluation in 2026.
- iv. Discuss current evaluators, evaluators-in-training
- v. Discuss having an evaluation per year in different regions
- vi. Discuss having an evaluation in conjunction with another fjord-related event, i.e. Fjord Fun Day
- vii. Discuss collaborating with the NFHA on evaluations – the NFHA (Norwegian Fjord Horse Alliance), like any of the regional clubs, is welcome to apply to host an NFHR evaluation in 2026. The board will respond to their request with this information.

e. Recap of Executive Committee Meeting:

- i. The Executive committee moved to give Jeanne Poirier the additional title of Executive Director. The board approved.
- ii. She will also remain the Registrar.

f. Herald

- i. See attachment E for current 2024 expenses
- ii. Erin was hired as editor starting with the Summer issue.
- iii. Members who paid for a physical magazine copy subscription have helped offset some expenses.
- iv. Discuss the possibility of salary structure for editor/layout/design
- v. Discuss major problems with collecting content for the magazine, so potentially publish each issue with the amount of content received (could be less than 48 pages, not more).
- vi. Pages quoted in 4-page increments, so the magazine could have fewer pages and possibly decrease when there isn't enough content.

- vii. Currently, each issue costs \$1900 for the editor and layout. Jeanne proposes a payment structure based on the number of pages instead of by issue.
- viii. Potential ideas of reducing the number of issues to 2 or 3 per year, but would unlikely change without membership input or after the 2025 subscriptions/issues are complete.
At this point in the meeting, the Chair advises she has to step away and asks the VP to take over the meeting, but the VP has also stepped away, so the Executive Director proceeds with the meeting.
- ix. Discussed previous policy limiting articles and photos to current members and NFHR registered horses only. This policy was beneficial for a while when articles unrelated to fjords or written by NFHR members were being printed, but reconsidering this policy could allow for more content.
- x. Discuss need for advertising, hiring an advertising coordinator?

g. Membership

- i. Membership Town Halls – discussed the benefits of scheduling one to two town halls per year and potentially additional committee meetings.
- ii. Membership portal
 - 1. Utilize for direct membership communications and provide links to electronic Herald issues.
 - 2. Jeanne updates the status of portal phase two
 - 3. Online forms for stallion service, transfers, and registration are in progress and will be available to the membership in 2025.

IX. 2025 BOD GOALS

- a. Discussed and agreed upon four goals for 2025 to focus on supporting the NFHR mission
 - i. Increase revenue
 - ii. Enhance promotion of the breed to the public
 - iii. Improve communication between the membership and the board
 - iv. Determine a strategy for increased content and reduced costs for the Herald
- b. Lisa moved to approve these 2025 goals, and Teresa seconded. Vote was unanimous.

X. FJORD HORSE INTERNATIONAL (FJHI)

- a. Do we want to continue membership? Per Jeanne, the membership is approximately \$100 per year, the actual value of the membership is unclear due to lack of updated meeting minutes and content from FjHI.
- b. Since 2025 membership is already paid for, it was agreed that the NFHR needed a new representative. Kelly White offered to represent the NFHR. Lisa moved to approve, Cynthia seconded, vote was unanimous.

XI. 2026 FACE-TO-FACE MEETING – The board agrees to discuss dates for the Face-to-face meeting and membership meeting and set those dates before December 1st, 2025.

XII. CONFIRM COMMITTEES AND SELECT CHAIRS:

- a. Ad hoc committees can be formed anytime, so some less active committees are being disbanded.
- b. Awards Committee
 - i. Awards Program assessment and alignment
 - ii. All eligibility criteria need to be the same (example: owner/rider/driver need to be members)
 - iii. All-Breeds Award - \$590 to USDF for fees in 2024
 - iv. Do awards make sense?
 - v. As executive director, Jeanne moves that we discontinue the USDF All Breeds award. Cynthia moves, and Teresa seconds. Vote passes.
 - vi. Kelsey – Youth Awards
 - vii. Kelsey – Annual Awards
- c. Breeders Committee – discontinuing this committee in 2025
- d. Bylaws & Rules of Registration and Transfer (Rules) Review Committee – Teresa
- e. Education Committee can be combined with Promotions

- f. Elections Committee – Kelsey
- g. Evaluation Committee – Rebecca
- h. Executive Committee – Kelsey
- i. Finance Committee – Holly
- j. Herald Committee – Kelly
- k. Membership Committee – removed
- l. Promotion/Education Committee – Cynthia
- m. Youth Committee – Kelsey moved to reinstate the Youth Committee and Youth membership. Cynthia seconded the motion. The vote was unanimous to approve.

XIII. 2025 BOD MEETING SCHEDULE:

The meeting will be on the 2nd Wednesday of every month

XIV. MEETING ADJOURNED

- a. Face to Face meeting spanned two days. Saturday session ended at 5:05 MST
- b. The meeting reconvened at 10:00 a.m. MST on Sunday.
- c. Meeting adjourned at 11:22 MST on Sunday. Kelsey moved to adjourn, Cynthia seconded. Unanimous.

Attachment A

NFHR BOARD OF DIRECTORS TRANSITION MEETING

MINUTES Tuesday, January 7, 2025, 6PM MST

In attendance: Teressa Kandianis, Kelly White, Rebecca Wilhite, Lisa Otten, Kelsey Sayers, Ardeth Obenauf, Holly Durst, Jeanne Poirier (Registrar).

Not in attendance (suspended board members): Margaret Bogie and Cynthia Madden

Meeting began at 6:02pm MST by Jeanne Poirier, Registrar

While waiting for all board members to get on Zoom, Jeanne addressed our two new board members regarding their @NFHR.com email and the List Serve email. Once all board members were on the Zoom, Jeanne advised all board members to get on the NFHR.com website, Board Information page and download, complete and scan/email to her the Standard of Conduct and Code of Ethics document all board members are required to submit for the New Year.

Jeanne Poirier then led the NFHR Board of Director Officer Election. The election results are as follows: President: Kelsey Sayer, Vice-President: Teressa Kandianis, Secretary: Kelly White and Treasurer: Holly Durst.

Following the officer election Jeanne spoke briefly about the Face2Face meeting which will be held via Zoom on January 18, 19, 2024, as well as the NFHR Annual Membership meeting which will be held, via Zoom, on January 19, 2024, noon MST. Agendas and Zoom information to follow in the coming weeks.

No further discussion followed.

Meeting adjourned at 6:18pm MST

Attachment B

Current Registration Fees

Foals less than 6 months	\$
	45.00
6 months to 1 year	\$
	65.00
Geldings after 1 year	\$
	65.00
1, 2, 3 years	\$
	90.00
Over 3 years	\$
	140.00

ATTACHMENT C

To: NFHR Board of Directors

From: Beth German

Date: November 26, 2024

Re: NFHR Pilot Evaluation Report

This report contains a compilation of comments relating to the pilot evaluation held in Rixeyville, Virginia in August 2023. Margaret Bogie hosted the two day evaluation on her farm. Sixteen horses owned by nine different people were evaluated. Of these, 15 horses were evaluated for confirmation, 4 of them were under 3 years old, and 12 horses did performance tests. Each adult horse conformation evaluation took approximately one hour. Each young stock conformation evaluation took just under 30 minutes, using the older score sheet. Most performance tests took about six minutes to complete, and the Family Fjord tests each took about 8 minutes. I either did not receive or neglected to write down the amount of time required for the performance test score sheets to be completed.

Because of a storm on Saturday afternoon, the adult performance tests scheduled for the day were not completed on Saturday but resumed at 7:00 a.m. on Sunday morning. Unfortunately, the Evaluators' flights were scheduled to leave on Sunday afternoon so there was not time for Evaluator comments on Sunday. The NFHR has not received the photographs of the horses evaluated. These should be included in the official record. The quality of the photographs may have been inconsistent and some of the photos may not be suitable for the record.

This was the first evaluation conducted under the 2019 revised NFHR evaluation rules. It included conformation and movement tests. It did not include driving or draft tests. This evaluation was conducted as a pilot program to see how the new rules worked and to identify changes that should be made to further improve the NFHR evaluation process. The rules are posted on the NFHR website under "Evaluation Program"

The 2019 revisions were made, at least in part, to enable evaluations to be more affordable, to be held at individual farms and to include fewer than all of the

possible classes. Reportedly the changes were explained in an article published in the Herald, but I have not been able to locate a copy of it. ¹

In an effort to identify the pros and cons of the revised rules and to identify suggestions for further improvements, I spoke to NFHR Evaluators Beth Beymer and Melissa Boyd, Evaluator Trainee Andrew Hinrichs, NFHR Board member and 2023 Evaluation Committee Chair Lisa Otten, and NFHR Registrar, Evaluation Coordinator and TD Jeanne Poirier. The comments and suggestions I received are listed in this report. I have not included an explanation of each of the comments but am happy to explain what I learned. It is clear that a lot of work went into the 2019 revisions. Those I spoke to indicated that the changes are good and that a few things need to be addressed or refined. I recommend that the Board and Evaluation Committee use the information in this report to refine the revised rules and to assist evaluation hosts prepare for hosting an evaluation.

The primary concern relating to the pilot evaluation related to insufficient time to evaluate each horse and for the evaluators to explain the scores after each class, a key educational component of the evaluation process. This was attributable, at least in part, to a weather delay and the amount of time required for the Evaluators to reach consensus on the scores for each characteristic.

Revised Rules

1. The new system provides more information but it takes a lot more time to evaluate each horse.
2. The new linear score sheet is much more detailed and was designed to give owner's more information. Horse characteristics are evaluated on a nine point scale including five categories and four subcategories. (The procedures for the conformation and movement evaluations are explained and a copy of the score sheet is available in Section 2 of the Evaluation Program.)
3. The rules require the two evaluators to reach consensus on the overall scores for each characteristic and subcategory, and on related comments to be included on the score sheet. Each Evaluator takes their own notes before the final score sheet is filled out. One of our evaluators prefers to consult and determine the final scores and comments in real time, while or

¹ It's unfortunate that there is no subject index for archived editions of the Herald.

immediately after as the particular characteristic is being evaluated. Our other Evaluator prefers to wait until the horse has completed the test before discussing the scores with the other evaluator. Interestingly, although there were reportedly some disagreements relating to scores for various subcategories to be resolved, there was little disagreement about overall scores for each characteristic.

4. Include a liberty component in the conformation tests.
5. Consider allowing the Evaluators to turn in two score sheets if the Premium and Classification is the same on both.
6. Consider changing some of the verbiage on the score sheets.
7. There are too many dots on the score sheet, that makes it hard to read.
8. The performance test score sheet does not work for utility or Family Fjord tests.
9. Each horse was allocated 30 minutes. This was not enough time for the evaluators to talk about the scoring to educate the participants and spectators.
10. The parade of horses before and after each class should be added back into the program. This helps the evaluators and is educational for the participants and spectators.
11. The new system is less interesting for the spectators because each test takes so long.

Tests and Score Sheets

1. There needs to be a separate score sheet for young stock conformation.
2. New score sheets for the Family Fjord tests have not yet been created.
3. The category for “handler skill” should be removed from the current movement and conformation score sheets. This category was intended to note differences in handler skill which the Evaluators take into consideration while evaluating a horse. Unfortunately, some interpreted it as a competitive score.

Logistics

1. Having the evaluation at a private farm may save money, but can be problematic if the facilities don't include indoor space to be used in the event of bad weather.

2. Lack of stabling can be problematic if there are weather delays.
3. It is important to have strong WiFi available at the site so the event can be live streamed.
4. There should be a good PA system on the grounds.
5. There must be power for the printer close enough to the arena so the TD's station (office?) does not have to be far away.
6. There should be a contingency plan for bad weather.
7. Give the handlers a five minute warning before they are to enter the arena. This is especially important for young stock so they don't have to stand around near the arena for a long time waiting for their test.
8. There must be a level place for measuring each horse, preferably close to the arena so the evaluators can get the score sheets right away when the horse enters the arena for its test.
9. There should be a designated area for the photographs to be taken.
10. Restroom facilities must be available, or a Porta Potty provided.
11. If the evaluation is to include driving tests, the arena must be driving ring size.

Organization

1. Be sure the host understands their, the NFHR Coordinator's, and TD's responsibilities.

NFHR Coordinator

- Verify information on entries
- Prepare Schedule -
- Prepare Program
- In past also hired Photographer and arranged catering

Host

- provide venue with required specifications
- provide volunteers

TD

- horse and human safety
- enforce rules
- arbitrate any challenge (?)

Staffing

1. There must be a scribe to assist the evaluators.
2. There must be an experienced photographer to take good, clear photographs of each horse standing square. These photos will go into the official record.
3. When the evaluation is scheduled over two days, the Evaluators should be at the site for two full days to accommodate any weather or other delays. (This will increase costs)
4. The host must be accountable for a sufficient number of volunteers, including several hands for the Family Fjord tests.
5. The volunteers who will set up the Family Fjord tests should be trained on the required set up before the evaluation.

Other

1. Evaluator trainee² evaluation form needs to be adopted and used. A sample form provided by Andrew Hinrichs is attached. I apologize for it being sideways. I was not able to save it right side up or in pdf format.
2. Give the spectators copies of the score sheets to work with and compare to the Evaluators' scores.

Cost Considerations

The NFHR does not subsidize evaluations. Each evaluation must pay for itself. The Rixeyville evaluation expenses, not including additional expenses paid for by the host, totaled \$4,700.00 for airline flights, one rental car, gas, parking, and food for the Evaluators and TD, and for the Evaluators' fees. The trainee Evaluator paid for his own travel expenses. He stayed at the home of one of the local volunteers. The funds raised for the evaluation, including a donation, silent auction and entry

² We currently have two Evaluator Trainees: Andrew Hinrichs and Samantha Poirier

fees. One idea is to have the participant pay for the official photo of the horse taken at the evaluation.

Having an evaluation may require additional costs that should be considered when setting the entry fees and in comparing the costs of renting a public facility to those incurred at a private facility. Each private facility is different, so not all of the additional costs incurred for the Rixeyville will necessarily be required at another facility. Additional single use costs for the Rixeyville evaluation paid for by the host totaled approximately \$1,300.00 and included:

1. Porta potty rental
2. Liability Insurance
3. Photo Supplies
4. Ring Supplies (plywood)
5. Office Supplies
6. Drinking water

The host also purchased dressage letters, a tent and tables and chairs for the Evaluators and TD.

Next Steps

Before the year got away from me, I hoped to host a virtual meeting/work session with the Evaluators and Evaluator Trainees to discuss all of the comments received and to see if there are any suggestions for improvement they agree upon, to then present these to the Evaluation Committee and our Registrar/Evaluation Coordinator/TD for consideration along with the other information in this report for recommendations to present to the Board. It may take more than one meeting with the Evaluators and Evaluator Trainees to generate agreed upon suggestions. I suggest that this be the next step in this process. Others who were involved in drafting the 2019 changes should probably be consulted on some of the things to be addressed. Although my term on the Board ends at the end of this year, I would be happy to continue to work on this. I believe that the evaluation program is an important part of the NFHR and, whether or not I am involved, I hope that it continues to be improved and that more evaluations are held in the future.

This document is an account of the 2023 Rixeyville Evaluation from my perspective as Evaluation Coordinator and Technical Delegate.

Jeanne Poirier

Positive:

1. Farm was in order and accessible for trailers to park
2. Tents were provided for secretary, evaluators/TD and audience
3. Refreshments that were requested were readily available for evaluators and TD
4. Lunch was provided both days for evaluators, eval trainee and TD
5. PA was provided
6. Ground Crew helpful in setting up arena configurations for tests
7. Measurements/Microchip verification completed
8. Photos taken by Tom Snyder (still need to get C/M & YS photos)
9. Availability of copier (NFHR provided a black cartridge to host)
10. Somebody (I have no idea who, since I was warned not to communicate with host) successfully held a silent auction and sold \$305 of NFHR swag I brought.
11. Denny and Carol Cox housed Andrew (eval trainee) and then at the last minute Melissa Boyd (evaluator) due to her flight being cancelled on Sunday night.
12. Thanks to Denny and Carol Cox for reimbursing Eval Trainee plane fare out of donation made.
13. Room accommodations made by host were very nice for TD and evaluators.
14. Thanks to Curt Pierce for picking up Melissa Boyd from her missed flight and then long delays in her flight to Dulles.
15. Lindy Hild and Christine Hurst were great help as volunteers. Thanks to them.
16. Allowing Evaluator Trainee (Andrew Hinrichs) to scribe for evaluators gave him an opportunity to learn the process.

Needs Consideration:

1. Having Host cancel the venue two days prior to the event, stating another venue needed to be found, email sent to board on 9/7 by Lisa Otten
2. Having Host advise participants NFHR had cancelled the event, on 9/7
3. Being met at our car and warned not to communicate with host in any fashion the entire event, or else she would cancel the event, by Lisa Otten
4. Having multiple people advise me Host was "on a rampage" against the NFHR
5. Host complaining to participants about the last minute schedule changes, even though I asked all participants to please be flexible with scheduling, in TD meeting Saturday. Weather cancelled last two tests on Saturday evening, in coordinating with Lisa, the evaluation picked up Sunday AM. Lisa advised participants were contacted and advised.
6. Future evaluations; schedule needs to be discussed, with actual times Lisa collected from this one

7. This host assumed too many evaluation coordinator duties, roles need to be reiterated and adhered to.
8. Complaint that was submitted by evaluation attendee, who had traveled out of state to be there. This person is a current member and was denied the opportunity to sit on the Ground Jury when asked by the TD. Lisa Otten refused to let that happen, stating a huge personality conflict with Host. This I did agree with after talking with Lisa and learning more on exactly how much the host hates this member. I was unaware of the hatred. I felt with such hatred, the member would not have traveled there to attend.
9. Host made room accommodations (which were great) and suggested plane fare. All of which had Evaluators and TD leaving Sunday night. Without a proven schedule/timing/weather this evaluation could have gone longer Sunday night. Attendees were upset we had to leave. All tests were completed, the final tests scoresheets and ribbons were sent to participants the next week. Plane tickets were non-changeable/non-refundable in an effort to keep cost down. If we continue with the program, as is, we need to accommodate for extra night stay and changeable plane tickets.
10. Host handed out engraved wine glasses to participants. This was not approved by the board. Board concern was the precedence it sets for future hosts. Approval was not given to use NFHR logo.
11. The evaluation went long on Sunday with the Saturday weather delay and the number of horses scheduled. It is my opinion, too many horses were considered, using our unproven program.

Suggestions for changes:

1. The measurements need to be recorded on the C/M scoresheet before the C/M testing begins.
2. A field for the bridle tag number needs to be added to the scoresheets (both C/M and performance)
3. Margaret mentioned this evaluation cost her and Tom \$2,000.00. This needs to be discussed and understand why. We cannot expect any host to be out this kind of money, if they host an evaluation on their farm.
4. With the help of the evaluators, timing considerations need to be discussed with regards to the number of tests/horses that are entered.

Norwegian Fjord Horse Registry, Inc.

Profit and Loss

January 1 - October 23, 2023

	<u>EVALUATION</u>
Income	
4000 AWARDS	
4000.03 Register of Excellence	
Total 4000 AWARDS	<u>\$ 0.00</u>
4002 Discounts given	
4005 Sales of Product Income	
4005.08 Shipping Income	
Total 4005 Sales of Product Income	<u>\$ 0.00</u>
4010 EVALUATION COMMITTEE	
4011 Donations	1,805.00
4015 Evaluations	3,775.00
Total 4010 EVALUATION COMMITTEE	<u>\$ 5,580.00</u>
4020 NFHR OPERATIONS	
4020.01 Dividends and Interest	
4020.02 Memberships	
4020.05 Family Membership	
4020.08 Life	
Gift Memberships	
Individual Memberships	
Total 4020.02 Memberships	<u>\$ 0.00</u>
4020.13 Web Site	
4020.14 Links	
Total 4020.13 Web Site	<u>\$ 0.00</u>
Total 4020 NFHR OPERATIONS	<u>\$ 0.00</u>
4030 PROMOTIONS	
4030.01 Donations	
Total 4030 PROMOTIONS	<u>\$ 0.00</u>
4035 PUBLICATIONS	
4040 Herald	
4040.01 Classified Ads	
4040.02 Subscriptions	
4040.03 Display Ads	
4040.04 Farm Listings	
4040.05 Friend of Fjord Herald Donations	
4040.06 Back issues	
Total 4040 Herald	<u>\$ 0.00</u>
Total 4035 PUBLICATIONS	<u>\$ 0.00</u>

4060 REGISTRAR

4060.01 DNA Recording

4060.03 Lease Recording

4060.04 Semen Transfer Permits

4060.06 DNA Kits

4060.07 Lost Registration Certificates

4060.08 Registrations

4060.09 Transfers

Total 4060 REGISTRAR

\$ 0.00

4095 MEMBERSHIP COMMITTEE

4095.01 Donations

Total 4095 MEMBERSHIP COMMITTEE

\$ 0.00

Uncategorized Income

Total Income

\$ 5,580.00

Gross Profit

\$ 5,580.00

Expenses

5005 COST OF GOODS SOLD

5005.04 PayPal Fees

Total 5005 COST OF GOODS SOLD

\$ 0.00

6015 EVALUATION COMMITTEE-

1,788.00

6018 Evaluation Supplies-General

60.95

Total 6015 EVALUATION COMMITTEE-

\$ 1,848.95

6035 NFHR OPERATIONS-

6039 Software

6041 Travel

2,884.58

6042 Annual BOD Face2Face Meeting

6043 Bank Fees

6044 Communications

6044.02 Fax Service

6044.04 Telephone

Zoom

Total 6044 Communications

\$ 0.00

6046 Dues and Subscriptions

6049 Insurance

6052 Office Supplies

6053 Salaries and Wages

6056 Postage

6040 Stamps.Com Fee

Total 6056 Postage

\$ 0.00

6068 Professional Fees

6068.02 Accounting

6068.03 Attorney

Total 6068 Professional Fees	<u>\$ 0.00</u>
Total 6035 NFHR OPERATIONS-	<u>\$ 2,884.58</u>
6054 Payroll Expenses	
6054.1 Payroll Taxes	
6054.2 Payroll Wages	
6054.3 Payroll fees	
Total 6054 Payroll Expenses	<u>\$ 0.00</u>
6080 AWARDS-Expense	
6080.01 NFHR Awards	
Total 6080 AWARDS-Expense	<u>\$ 0.00</u>
6085 REGISTRAR-	
7105 WEB SITE	
7105.02 Hosting	
Total 7105 WEB SITE	<u>\$ 0.00</u>
7125 PUBLICATIONS-	
7128 Herald	
7128.01 Design & Layout	
7128.02 Editor Fee	
7128.04 Postage	
7128.05 Printing	
Total 7128 Herald	<u>\$ 0.00</u>
Total 7125 PUBLICATIONS-	<u>\$ 0.00</u>
Total Expenses	<u>\$ 4,733.53</u>
Net Operating Income	<u>\$ 846.47</u>
Other Income	
6085 REGISTRAR-Donation-Support	
Total Other Income	<u>\$ 0.00</u>
Other Expenses	
Other Miscellaneous Expense	
Total Other Expenses	<u>\$ 0.00</u>
Net Other Income	<u>\$ 0.00</u>
Net Income	<u>\$ 846.47</u>

Friday, Oct 20, 2023 04:36:27 PM GMT-7 - Cash Basis

2023 Rixeyville, VA Evaluation Ribbons and Medallions of Quality

Horse Name		Conf < 3	Conf > 3	FF Foundation	FF Riding	FF Ground Driving	Intro Riding	Adv Riding Test	Earned Medallions of Quality Level, ribbon color, medallion type	Count	Recorded As
Kalea	Mare	YS									
Chlans Bravo	Stallion	YS									
Mosegardens Triton	Stallion	YS									
Ironwood Ygritte	Mare	YS									
Ironwood Valena	Mare		Blue				Red		3 yellow silver	1	S3
Ironwood Xander	Gelding		Red				Red	Red	3 yellow silver and 3 yellow gold	2	S3, G3
DIF Elegense	Mare		Red	Blue	Blue	Blue			2 red bronze	1	B2
Corgi Hill Faensi	Mare		Blue	Blue	Red				3 yellow bronze	1	B3
Blue Raven Farm Marvelous	Mare		Red								
Nathalie Elina	Mare		Yellow								
Erika Linnea	Mare		Red								
Ole's Lolli	Mare		Blue	Blue	Red				3 yellow bronze	1	B3
Ironwood Jinger	Mare		Red								
		Young Stock	C/M	FFF	FF Riding	FFGD	Intro Ride	Adv Ride	Total Medallions of Quality	6	
			3 Blue	3 Blue	1 Blue	1 Blue					
			5 Red		2 Red		2 Red	1 Red	3 yellow silver	2	
			1 Yellow						3 yellow bronze	2	
									3 yellow gold	1	
									2 red bronze	1	
Total Tests:		4	9	3	3	1	2	1			

Attachment E

Herald Expenses / Income 2024

	Expenses	Income
Printer - Dynamic Designs		
Spring	\$ 1,032.86	
Summer	\$ 1,287.99	
Fall	\$ 1,304.91	
Winter	\$ 1,199.69	
Layout/Design - Bloomin' Productions		
Spring	\$ 2,100.00	
Summer	\$ 1,000.00	
Fall	\$ 1,000.00	
Winter	\$ 1,000.00	
Editor - Erin Kinn		
Summer	\$ 900.00	
Fall	\$ 900.00	
Winter	\$ 900.00	
Number of 2024 Subscribers:		100
Cost per subscription:		\$60
Income for subscribers:	\$	6,000.00
	\$	
2024 Farm Directory Listings		980.00
Advertising	\$	2,140.00
Back Issues	\$	
		190.97
Donation from Fjord Foundation	\$	
		2,000.00
Friends of Fjord Herald Donations	\$	
		2,100.00
	\$ 12,625.45	\$
		13,410.97
Bottom line for 2024 Herald	\$	785.52